

profit from mooij

Issue 15, April 2011



profit from mooij is our new email newsletter about storing potatoes and onions. You receive a free copy of this newsletter almost every month. As storage technology is currently making huge advances, there is a great deal to write about and to learn.

In this issue:

- Suction ventilation for 2.4m wide crates containing onions
- Operating the storage computer via a smartphone
- Tips on programme improvements from users

Suction ventilation for 2.4m wide crates containing onions

In 2009, we set up a storage facility for onions in Norway, near the south coast. In order to keep handling costs down, the customer wanted to use large crates. The crates measure: 2400 x 1200 x 1200 cm. The decision to install suction ventilation was an obvious one. This is because it offers the major advantage that the air is only drawn through a crate width of 2.4 m. It also ensures that no condensation forms on the top layer of the crates.

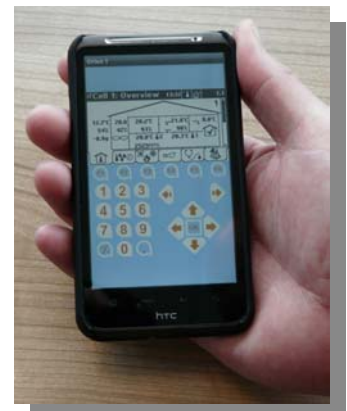


After the second storage season, we can therefore conclude that drying has gone perfectly, including in the past year when the onions were nevertheless brought in wet. It has also become clear that air distribution using suction ventilation is extremely good, throughout both the length and breadth.

Operating the storage computer via a smartphone

Our programmers have worked hard to make it possible to control the Orion storage computer via your mobile phone (smartphone). Now I bet you are thinking "But hasn't that been around for a number of years?". This is true, but in order to install the old program, a number of settings had to be changed on your smartphone, and these often differed for each handset. That was why the price for this option was also relatively high.

The new Remote+ software has been made self-installing. As soon as you search for the IP address of the Orion in your web browser, the software asks what operating system you have, then installs itself fully automatically.



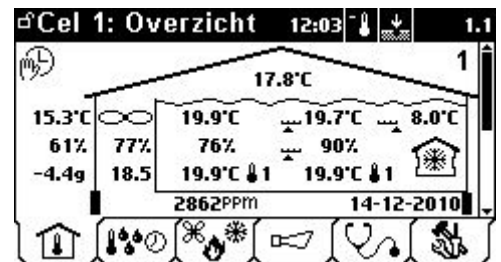
This works for Nokia telephones running Symbian, for the Android models of Samsung,



HTC and Google, and for the Blackberry. Ask our salespeople for more information.

Tips on programme improvements from users

Tip 1: "The Orion has separate off-peak clocks for the various program elements and outlets. This works fine, but it is time-consuming if you want to bridge the off-peak clocks at a certain time of the year. Can a setting be created to bridge all the off-peak clocks in one go?". We thought that this was an exceptionally good idea and a very valuable tip, and we therefore immediately incorporated this into the Orion's programme. See also the time at the top of the display.



Tip 2: "The Orion has separate off-peak clocks for the various program elements and outlets. This works fine, but it is time-consuming if you want to bridge the off-peak clocks at a certain time of the year.

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You can find all the issues of **profit from mooij** on our website. Look at www.mooij-agro.nl under News.

If you have any questions, additional information or different experiences, please let me know.

Kind regards

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